Epicor iScala for Hospitality

Product

Epicor® iScala®

Benefits

▶ Streamline and standardize back-office processes

▶ Manage costs and drive bottom line profits

▶ Capture and manage key finance information

▶ Simplify operations and reduce overheads

▶ Integrate front- and back-office systems

▶ Analyze financial reports in real time

▶ Eliminate duplicate processes

▶ Operate in nearly paperless environments

Quickly streamline the back office to drive growth

Whether you are running a single-location hotel or restaurant or managing multi-site operations with mixed shared service centers and local facilities, streamlining operations, managing cash flow, and reducing costs are fundamental to gaining a competitive edge and driving growth. Regardless of your size, the challenges can seem overwhelming—delivering a personalized and differentiated experience for every guest, managing costs, driving back-office demands around finance business initiatives, needing more transparency, and meeting ever-changing statutory requirements.

Many hospitality solutions have a strong focus on the key front-of-house activities, with traditional back-office systems needing complex tailoring to meet the unique hospitality requirements. Some can require difficult and complex procedures to integrate the front-office and back-office systems. Disconnected and disjointed software solutions often require expensive, time-consuming transformation and re-keying of data in an attempt to manage and meet the needs of the business.

The ideal back-office solution is specifically designed to meet the unique needs of the hospitality industry—working well for independent hotels and restaurants, while being scalable to meet the needs of larger hotel, casino, and restaurant groups or real estate investment trusts (REITs). Regardless of the size of your business, the enterprise resource planning (ERP) solution you choose must be quick to implement, have fast and easy integration with your point of sale (POS) or property management (PMS) systems, and go beyond traditional generic ERP functionality to deliver optimal stock control, financial management, business intelligence, and collaboration that will help drive maximum efficiency.

Designed to serve the hospitality industry

Working with both large and small hospitality organizations around the world Epicor iScala is quick to implement and to go into production. iScala meets the unique hospitality requirements for a single location hotel or multi-site operation with mixed shared service centers and local facilities dispersed around the globe.

Epicor iScala delivers the simplest and fastest way to provide a fully functional integrated back-ofice solution that will help you drive efficiency and cost savings across all key focus areas of the business. Available on premise, as a hosted solution or cloud-deployed Epicor iScala meets the needs of hotels and resorts by simplifying cost management, streamlining key activities, helping you meet statutory requirements on the global stage with multi-language and country specific capabilities, plus robust financial management, business intelligence, and more.

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Gain real-time visibility across key operations with connected front-office systems

Real-time visibility across your entire operation is critical for success in today's marketplace, but data from multiple systems or different locations can be hard to obtain. Efficient handling of cash and the integration of back-office with PMS and POS systems can make the difference between profit and loss. With iScala you can reduce the need for costly and error-prone processes to decipher, recompile, or re-key critical business data. Using pre-built configurable interfaces and templates that deliver quick integration to POS, PMS, and labor systems, you can synchronize information about cash, sales, recipes, city ledger, labor, and menu mix—delivering you a more accurate and timely view of the business whenever you need it.

Optimize financial operations and simplify multicompany transactions

Epicor iScala financial management capabilities include sophisticated localized tax structures, multilanguage, multicurrency, and multicompany functionality. This allows local staff to manage the back office in their own language with flexible account structures to meet the local requirements— making for straightforward and near-effortless transaction management in a single location or across multiple global locations. Finance can maintain tight audit controls, minimize manual intervention, track actual along with statistical and budget data, and make informed business decisions. The data can be audited by corporate and local staff with a full trail of all modifications to the reported data based on date, location, and user information. The iScala for Hospitality solution gives you the power to run your consolidation—ranging from consolidated reporting to fully automated real-time consolidation. You can produce separate income statements and balance sheets for each location, perform intercompany consolidations, streamline payables, and manage cash from numerous bank accounts, all while eliminating the expensive delays of manual processing and the costly errors that come with them. Epicor iScala delivers financial capabilities that you can easily tailor to your specific business.

For example, you can build a corporate chart of accounts to match your organizational structure providing:

- ▶ Stronger internal controls
- ▶ Reduced audit costs
- ▶ Simplified review and approval processes
- ▶ Faster month- and year-end closing

The international capabilities include EFT and bank interfaces, cash management, asset valuation and depreciation, taxation, and consolidation.

Save time and reduce costs with flexible requisition management

With iScala you can streamline the entire process from requisitioning through purchasing and receiving to payment— saving you time and maximizing internal efficiency. Requisition templates allow staff to quickly reorder frequently required items at the point of demand. Integrated approval processes are designed so that only approved staff can release requisitions, and only assigned staff who know where items can best be sourced are allowed to modify the fulfillment. This helps to keep costs low without sacrificing speed, customer service, or quality. With the ability to maintain and track budgets by department you can control spend at the point of requisition. In a perfect world, suppliers would deliver on time with no quality issues and no invoicing errors. The iScala solution supports the entire materials management lifecycle and helps to quickly identify delivery or invoicing errors and record all material movements orders and invoices received.

You can further control your purchasing processes by choosing to use the optional purchase contracts module. Invoices can be recorded at the point of receipt and matched to orders/deliveries when they are located to help avoid lost paperwork. It is easier to pay the right invoices with two- or three-way matching. Value-added tax (VAT), goods and service tax (GST), and other taxes around the world are supported as part of the standard iScala solution. It also supports multiple currencies and integrates with many of the world's main banks for settlement. In addition, the purchaser can create stock transfers and raise purchase orders directly from requisitions, and the catch weight items allows a purchase order to be treated as fully delivered with no backorder.

Manage food costs and deliver quality service

Recipes drive the way food is used within the hospitality industry. Epicor iScala recipe handling has been built to let food and beverage (F&B) operations focus less on the paperwork and more on keeping customers happy. The recipe management process is fully integrated with materials management so you have a competitive tool for turning lodging and F&B operations into a profit-generating department within your organization. You can easily calculate the cost of each serving while monitoring the sales markup by quickly creating standard recipes that include ingredient quantities, preparation instructions, presentation pictures, and any other required information. As servings are sold, stock usage can be tracked to compare against actual storeroom quantities during stock counts. In addition, iScala for Hospitality recipe management allows you to meet global business needs including multiple stock valuation options, mixing units of measure so items can be purchased, stored, and used in local units of measurement.

Manage assets to deliver the best returns to stakeholders

Managing capital expenditure is more important than ever, and hospitality organizations that have large numbers of assets are under pressure to ensure that those assets are being used optimally and that the related costs match the benefit derived from them. The iScala Asset Management module allows you to easily manage and report on the business processes surrounding the purchase, consumption, and disposal of assets at the same time as seamlessly tracking the financial impact (and budget implications) of those processes. The iScala software addresses the risks of asset ownership—including the location of the asset, who is responsible for it, how it is insured, and when it is to be maintained or serviced in order to maximize the value and life of the asset. When connected to the optional Service Management and Project Management capabilities, you can construct, plan, and execute maintenance and refurbishment programs. All of these features work together toward your goals of extending the economic life of your assets, helping keep your facilities operating at optimal levels, and enhancing your overall offering.

About Epicor

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software that is designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers' unique business processes and operational requirements is built into every solution—in the cloud or on premises. With a deep understanding of your industry, Epicor solutions spur growth while managing complexity. The result is powerful solutions that free your resources so you can grow your business. For more information, connect with Epicor or visit www.epicor.com.

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