



# Lenovo Modern Workplace Solutions

Zero-touch deployment via Autopilot with Microsoft 365

 Windows 10

 Microsoft 365

Smarter  
technology  
for all

Lenovo

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**LENOVO WAS THE FIRST PC MANUFACTURER TO PROVIDE AUTOPILOT “READY” PC PORTFOLIO AND A PROVEN END-TO-END PROCESS FOR SECURE AND FAST DEVICE SETUP AND DEPLOYMENT, CALLED LENOVO ZERO TOUCH DEPLOYMENT**

Lenovo

By using Lenovo Modern PC with Windows 10, Microsoft Cloud-based deployment service Windows Autopilot and Lenovo Services offer — you will have an agile, simplified deployment processes, eliminating the need for IT departments to re-image or manually set up new devices before handing them to end users.

**Windows Autopilot is providing a full device enrollment process used to set up and pre-configure new devices and get them ready for productive use.**

## HOW WINDOWS AUTOPILOT CLOUD-BASED DEPLOYMENT SERVICE WORKS



### Ready to Go Out of the Box

The user unboxes the device and turns it on. Autopilot configures it from the Cloud — with a few simple clicks, the device becomes business-ready.



### Track Configurations

Using Autopilot, users can see how configuration is progressing, tracking the entire process.



### Provisioning Minus the Hassle

A better user experience with personalization and fewer steps to set up.



### Self-Paced Transition to the Cloud

Windows Autopilot can join devices to Azure Active Directory and enroll them in mobile device management.



## WHY LENOVO ZERO-TOUCH DEPLOYMENT HELPS YOUR ORGANIZATION

1. All PC from Lenovo portfolio are “Autopilot ready” (since Windows 10, version 1703 with July cumulative update). A Customer can get a Lenovo “Autopilot ready” PC from its usual reseller or directly from Lenovo (for CTO configuration)
2. Lenovo registers the purchased PCs, on behalf of the customer, to the Autopilot Cloud Deployment Service
3. Using Azure Active Directory and Intune a “user PC profile” is create, manage and assign: for each device you specify how the device should be deployed, what is profile of settings and what user experience should be presented (up to 350 different PC profiles per organization). Intune will automate the profile assignment.



## ADDITIONAL WINDOWS AUTOPILOT SERVICES FROM LENOVO

### Installed Base Registration

For customers wishing to register previously purchased devices, Lenovo can register an installed base of devices in one simple transaction (provided devices meet minimum requirements).<sup>1</sup>

### Top Seller Registration<sup>2</sup>

Lenovo can register top sellers for Autopilot based on two scenarios:

- (1) Windows Autopilot registration at the factory for new devices procured directly from Lenovo.
- (2) Lenovo registers devices for business partners’ customers.

### Lenovo Microsoft PKID Reporting

The Lenovo Product Key Identifier (PKID) report saves Microsoft CSPs the labor, cost, and time of scanning each PKID from the box.

A PKID report directly from Lenovo helps CSPs easily register devices on behalf of their customers.

Devices shipped either with Standard Preload or a Lenovo imaging product including First Boot Service at the time of manufacturing.

1 - Only devices manufactured after January 2018 will be supported and must comply to Autopilot prerequisites.

2 - All Windows Autopilot prerequisites apply. End customers must OEM-authorize Lenovo to Autopilot-register devices.

## CRITERIA TO SUPPORT WINDOWS AUTOPILOT REGISTRATION

- > Selected Commercial Windows 10 Lenovo Devices\*
- > Azure AD Premium P1 or P2 subscription
- > Enterprise Mobility Manager of choice
- > Network connectivity to Cloud services used by Windows Autopilot
- > Windows Autopilot Enrollment Profile associated with each device

## SURROUND YOUR CLOUD WITH SMARTS

By leveraging cloud-based services like Microsoft Windows Autopilot to deploy, manage, and retire devices, your company can achieve quantitative and qualitative benefits...

- > Reduce IT cost and effort
- > Decrease end-user downtime
- > Create a frictionless device setup and IT experience for employees

# LENOVO, MICROSOFT, AND YOUR DIGITAL TRANSFORMATION

As a Microsoft Cloud Solution Provider, Lenovo offers managed services that complement and enhance the value of Microsoft cloud services. Our mission is to help you adopt, implement and maximize your Microsoft solutions investments. The Microsoft online services that are available through the CSP program include Microsoft 365, Office 365, Enterprise Mobility and Security, Windows 10 and many more, and are available on a per user per month subscription basis.

Customers can add, remove, or provision licenses through Lenovo anytime and receive them within seconds. As a CSP-authorized partner, Lenovo helps you move away from a transactional model of software purchase and bills you for online service subscriptions/licenses on a monthly or annual basis.

The Cloud Solution Provider program is a Microsoft partner program which allows partners to resell Microsoft cloud services with partner owned value added services on a monthly or annually subscription basis...

A Modern Workplace powered by Microsoft 365 gives you a more productive, secure experience, helping you save money and gain peace of mind.



## Microsoft 365 is the world's most productive cloud

Take your business to the next level with Microsoft 365, the leader in cloud-based productivity. Discover the benefits of an integrated cloud platform that delivers industry-leading productivity apps like Microsoft Teams, Word, Excel, and PowerPoint, along with intelligent cloud services and world-class security.

**Learn how Windows Autopilot and Lenovo's portfolio of Configuration and Cloud Services can streamline your organization's IT function.**



### Get more done

Get the latest Office apps and features in Windows to maximize productivity, including both online and desktop apps.



### Work better together

Collaborate, share, and communicate with flexible tools that go where your team goes.



### Protect with enterprise — grade security

Help protect customers against cyberthreats and phishing with built-in security and compliance tools.



**SPEAK WITH YOUR LENOVO REPRESENTATIVE TODAY**



**Microsoft 365**



**Windows 10**

\*Check availability with your Lenovo representative

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