

Modern WFH delivers higher productivity, happier workers

Forward-looking companies reap the benefits of work-from-home with comprehensive manageability, security, and productivity solutions.

DELL Technologies  Dell Technologies solutions with Intel®



WFH by the numbers

REMOTE WORK HITS THE MAINSTREAM



• **65%** prefer to work for a company that offers flexibility and mobility



• **57%** of desk workers say mobile devices make them more productive ¹

• **46%** would prefer it over a raise ¹

REMOTE EMPLOYEES ARE ENGAGED, COST-EFFICIENT WORKERS



2-5 hours saved per day ²



50% Less turnover ³



15% Higher productivity ⁴



Lower environmental impact ⁴



Lower costs for office space ⁴

WFH MAY BE THE NEW NORMAL



Employees who said "My company offers work-from-home as an option" are up **39% to 57%** ⁵



Employees who work from home doubled **31% to 62%** ⁵



59% want to continue working from home when offices reopen ⁵

From mid-March to April 2020



25-30% of workers will be remote several days a week by the end of 2021 ⁶



85% want their organization to provide a tested and supported device ecosystem ¹

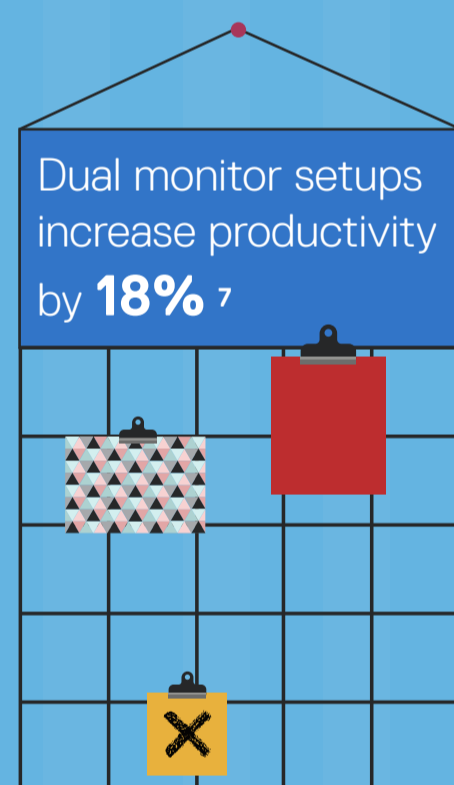


How do I set up a remote work infrastructure?



Invest in Productivity Solutions:

- Laptops, tablets, and 2-in-1s
- Accessories like dual monitors, docks, keyboards, headsets
- Business and collaboration software
- Virtualized apps and desktop environments



Dual monitor setups increase productivity by **18%** ⁷



Upgrade Security:

- Upgrade old devices
- Endpoint protection
- Data encryption
- Access control



Improve Device Manageability:

- Remote provisioning and support
- End-to-end visibility
- Reliable connectivity with upgraded network technology



Dell as your work-from-home source



PC-as-a-service - hardware, software, on a two-year refresh cycle.



Unified workspace - deploy, secure, manage, and support devices from the cloud.



Preconfigured laptops or desktops - from our factories directly to your employees.



Optimizer AI - business tools that learn your habits and sense your environment for optimal collaboration and productivity.

DELL DELIVERS THE FULL WORK-FROM-HOME ECOSYSTEM



Cloud-native endpoint protection - VMware Carbon Black prevents threats, provides actionable insights, and drives faster, more effective operations.



Flexible payment solutions - Dell Technologies Payment Flexibility Program delivers zero and low-interest options.



Comprehensive security - endpoint and centralized data protection with virtual desktop infrastructure.

To learn more about Dell Remote Work services, visit delltechnologies.com/remotework

1. Dell, "Worker's Experience Report," 2019
 2. RescueTime, "Work from home productivity data," 2020
 3. Quarterly Journal of Economics, "Does Working from Home Work?," 2014
 4. Gallup, "Is Working Remotely Effective? Gallup Research Says Yes," 2020
 5. Gallup, "U.S. Workers Discovering Affinity for Remote Work," 2020
 6. Global Workplace Analytics, "Work-At-Home After Covid-19—Our Forecast," 2020
 7. Dell, "Boost Productivity with a Dual Monitor Desktop," 2017