

Why Colocate?





Africa's digital landscape is changing at a rapid rate. As data becomes increasingly mission critical, in-house management is becoming more and more challenging. IT professionals are facing numerous issues, and organisations of all sizes and across all industry sectors are considering outsourcing the hosting of their data and looking at colocation as part of their ongoing IT strategy.

Open Access Data Centre (OADC) is investing US\$500 million in constructing and operating a pan-African network of world-class, Tier III certified, client-centric data centre facilities, fully connected into Africa's largest network infrastructure and specifically designed to meet the demands of telcos, ISPs, the cloud operator and wholesale community and major enterprises such as finance and governments.

With long-standing expertise in both data centre operation and supporting clients manage their digital assets, we are well placed to work with organisations in extending their businesses within and across Africa. We understand the issues, and offer unparalleled levels of client interaction, expert assistance and partnership in tailoring solutions that match each of our client's needs.

Challenges Facing IT Professionals

- Insufficent space in corporate data centre
- Lack of redundancy
- High cost of compliance
- IT skills shortage
- Need to meet Green policies
- Optimising budget

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Transforming digital Africa

Outsourcing any mission-critical element of your organisation requires careful consideration. Below we outline the key benefits of incorporating colocation into your IT strategy.

Redundancy and Uptime

No need to budget for contingencies to ensure continuation of service and maintaining the necessary duplication of:

- Power feeds
- Backup generators
- Cooling systems
- Connectivity

Opex vs Capex

• Outsourcing colocation facilities into a third-party data centre is more cost-effective and tax-efficient than operating an in-house data management facility. Colocation becomes an opex cost as opposed to the need to purchase equipment - a capital expense. In addition, a facility provider continually invests in the latest technology and efficiency solutions, so you always have access to the latest technology and expertise to help you manage your data and expand your business.

Professional Expertise 24/7/365

 A data centre has the advantage of dedicated, fullytrained staff monitoring the network and facility 24/7/365. You will get an immediate response to any issues arising and our highly experienced team of professionals are ready to advise you on tailoring your requirements to achieve the maximum flexibility and efficiency, based on your individual needs.

Compliance

• You have the confidence that the data centre will remain compliant with all current and future standards, such as PCI, HIPAA, SSAE-16 and HIGHTECH.

Minimising Environmental Impact

 Green issues are becoming increasingly important to every business. Colocation providers design facilities with energy efficiency in mind, and are continually investing in the most efficient green energy sources available.

Scalability

• Over time, the digital needs of a business may change. Colocation offers the flexibility to grow without consideration of current in-house IT restrictions, or to scale down easily if necessary.



- We have a vision for Africa. We are constructing a pan-African network of carrier-neutral data centres to support organisations extending business across Africa and we will deliver all the scalability and flexibility you require, together with unparalleled levels of interaction, expert assistance and partnership in tailoring solutions that match your current and future needs.
- With much of the design of our data centres undertaken in Africa, we ensure that Africaspecific requirements and environmental conditions are integral to our solutions.
- Partnering with us means engaging with an innovative and truly client-centric data centre experience, putting you at the centre of Africa's digital transformation.





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